

# EVALUATION REPORT

## REQUEST FOR QUOTATION

*Procurement of IT Equipment – Laptops & Scanner  
(PK-URBAN UNIT, PUNJAB-403002-GO-RFQ)*

*May 2024*



**PROGRAM MANAGEMENT IMPLEMENTATION UNIT  
PUNJAB AFFORDABLE HOUSING PROGRAM**

Background	<p>The Govt. of Punjab has received financing from the International Development Association (IDA) toward the cost of Punjab Affordable Housing Program (PAHP). The Program Management Implementation Unit (PMIU), an implementing agency, intends to apply a portion of the proceeds of this loan to eligible payments under the contract for <i>Procurement of IT Equipment – Laptops &amp; Scanner</i>.</p> <p>The procurement is being conducted through the Requests for Quotations (RFQ) method as specified in the World Bank's Procurement Regulations for IPF Borrowers July 2016 revised November 2020.</p> <p>After the approval of the Request for Quotation Document (<i>Annex-A</i>), by the Procurement Committee on March 18, 2024 (<i>Annex-B</i>), the PMIU invited suppliers to submit quotations via email dated April 29, 2024. Also uploaded the RFQ on the websites of Urban Unit and PHATA (<i>Annex-C</i>).</p>																										
Quotations Submission & Opening	<p>Two quotations were received till 11:00 AM on May 09, 2024 (<i>Annex-D</i>), which were opened at 11:30 AM by the Procurement Committee (<i>Annex-E</i>) publically. The announced quoted amounts are as follows:</p> <p><b>LOT - 1</b></p> <table><tr><th>Sr</th><th>Supplier Name</th><th colspan="2">Announced Quoted Amount / PKR</th></tr><tr><td>1</td><td>M/s XcessPak</td><td>9,495,720/-</td><td>Rupees Nine Million Four Hundred Ninety Five Thousand Seven Hundred &amp; Twenty Only</td></tr><tr><td>2</td><td>M/s Generation Systems</td><td>7,798,580/-</td><td>Rupees Seven Million Seven Hundred Ninety Eight Thousand Five Hundred &amp; Eighty Only</td></tr></table> <p><b>LOT - 2</b></p> <table><tr><th>Sr</th><th>Supplier Name</th><th colspan="2">Announced Quoted Amount / PKR</th></tr><tr><td>1</td><td>M/s XcessPak</td><td>331,066/-</td><td>Rupees Three Hundred Thirty One Thousand &amp; Sixty Six Only</td></tr><tr><td>2</td><td>M/s Generation Systems</td><td>1,499,229/-</td><td>Rupees One Million Four Hundred Ninety Nine Thousand Two Hundred &amp; Twenty Nine Only</td></tr></table>			Sr	Supplier Name	Announced Quoted Amount / PKR		1	M/s XcessPak	9,495,720/-	Rupees Nine Million Four Hundred Ninety Five Thousand Seven Hundred & Twenty Only	2	M/s Generation Systems	7,798,580/-	Rupees Seven Million Seven Hundred Ninety Eight Thousand Five Hundred & Eighty Only	Sr	Supplier Name	Announced Quoted Amount / PKR		1	M/s XcessPak	331,066/-	Rupees Three Hundred Thirty One Thousand & Sixty Six Only	2	M/s Generation Systems	1,499,229/-	Rupees One Million Four Hundred Ninety Nine Thousand Two Hundred & Twenty Nine Only
Sr	Supplier Name	Announced Quoted Amount / PKR																									
1	M/s XcessPak	9,495,720/-	Rupees Nine Million Four Hundred Ninety Five Thousand Seven Hundred & Twenty Only																								
2	M/s Generation Systems	7,798,580/-	Rupees Seven Million Seven Hundred Ninety Eight Thousand Five Hundred & Eighty Only																								
Sr	Supplier Name	Announced Quoted Amount / PKR																									
1	M/s XcessPak	331,066/-	Rupees Three Hundred Thirty One Thousand & Sixty Six Only																								
2	M/s Generation Systems	1,499,229/-	Rupees One Million Four Hundred Ninety Nine Thousand Two Hundred & Twenty Nine Only																								
Evaluation	<p>As per the Supplier's Qualification Requirement criteria mentioned under the RFQ document, the quotations have been evaluated. The summary of the evaluation is as follows:</p>																										



Sr	Criteria	M/s XcessPak	M/s Generation Systems
a	Suppliers must have at least two (02) years of experience of supply of IT equipment. Suppliers must provide copies of at least three (03) valid purchase orders/contract agreements against the supply of items in the last five (05) years to establish the required experience.	More than two copies of Purchase Orders/ Contract Agreement provided.	More than two copies of Purchase Orders/ Contract Agreement provided.
b	Suppliers must be registered with FBR for Income Tax and Sales Tax. Copy of valid NTN & GST certificate and Active Tax Payer Status of both Income Tax and Sales Tax.	Registered for Income Tax and Sales Tax. NTN: 4180139 Sales Tax No. 4180139-3 Active for Income and Sales Tax	Registered for Income Tax and Sales Tax. NTN: 35202151387187 Sales Tax No. 2746020-7 Active for Income and Sales Tax
c	Supplier must have not been blacklisted by PPRA or debarred by the World Bank.	Not Blacklisted confirmed from PPRA & World Bank Database	Not Blacklisted confirmed from PPRA & World Bank Database
d	Supplier has submitted valid Bid Security as per requirement.	CDR Rs. 200,000/- (Bank Alfalah)	CDR Rs. 200,000/- (The Bank of Punjab)
	Bid Validity	30 Days	30 Days
	Qualification Requirement Status:	Yes	Yes

Supplier's offered models of equipment were checked against the required Specifications (Annex – F). All of the offered model do match the required specification. The details are given in table below:

LOT - 1			
Sr. No.	Supplier Name	Equipment Model Offered	Remarks
1	M/s XcessPak	Laptop 14.0"	Meets required Specifications
2		Laptop 15.6"	*HP ProBook 450 G10 – 15.6"
3	M/S Generation Systems	Laptop 14.0"	HP ProBook 440 G10 – 14.0"
4		Laptop 15.6"	HP ProBook 450 G10 – 15.6"

\* A typo error was identified in the model number provided for the 15.6" Laptop. The model is 450 G10, not 540 G10

LOT - 2			
Sr. No.	Supplier Name	Description	Equipment Model Offered
			Remarks



1	M/s XcessPak	Heavy Duty Document Scanner	HP Scan – Jet Pro N4600 F/NW - 1	Do not meet required Specifications (Annex – F)
3	M/S Generation Systems		HP Digital Sender Flow 8500 F/N2	Meets required Specifications
The quoted amounts were then further checked for arithmetic corrections. The arithmetic checked quotation amounts are as follows:				
Sr	Supplier Name	Arithmetic Checked Quoted Amount / PKR	Remarks	
LOT - 1				
1	M/s XcessPak	9,495,720/-	2 <sup>nd</sup> Lowest Evaluated Quote	
2	M/S Generation Systems	7,798,580/-	1 <sup>st</sup> Lowest Evaluated Quote	
LOT - 2				
3	M/s XcessPak	331,066/-	1 <sup>st</sup> Lowest, but quoted product do not meet required specifications.	
4	M/S Generation Systems	1,499,229/-	Lowest Evaluated Quote	

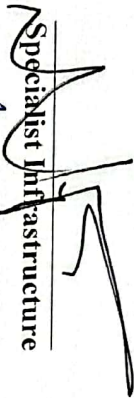
**LOT - 1**

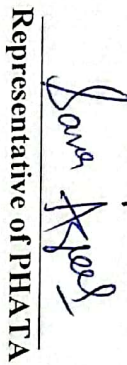
**LOT - 2**

The quotation of M/s Generation Systems of PKR 7,798,580/- (Rupees Seven Million Seven Hundred Ninety-Eight Thousand Five Hundred & Eighty Only) is the lowest qualified evaluated quotation.

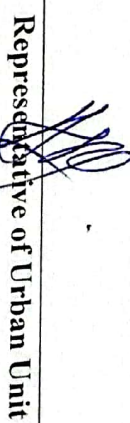
The product quoted by M/s XcessPak (1<sup>st</sup> lowest quote) do not meet the required specification.

The product quoted by M/s Generation Systems (2<sup>nd</sup> lowest quote) do meet the required specifications. The quoted price PKR 1,499,229/- Rupees One Million Four Hundred Ninety-Nine Thousand Two Hundred & Twenty-Nine Only) is the lowest qualified evaluated quotation.

  
Specialist Infrastructure

  
Representative of PHATA

  
Specialist Procurement

  
Representative of Urban Unit

  
Program Director